



Notice: Industry Compensation, Accreditation and MCE Update

To: Saskatchewan Accredited Collision Repair Firms Date: June 25, 2021
From: SGI Subject: Industry Compensation, Accreditation and MCE Update

Industry Compensation

As outlined in the SGI Saskatchewan Accredited Collision Repair Firm Bulletin #92 distributed on April 30, 2021, SGI will reimburse all Saskatchewan accredited collision repair partners actual costs for their estimating software subscription (starting May 1, 2021). In addition, SGI will compensate repair firms to a maximum of \$170/month (retroactively back to January 2021) for active OEM subscriptions for Mitchell Tech Advisor, ALLDATA or other providers (subject to approval by SGI).

Estimating Software Subscription

SGI Appraisal Services have been reviewing all invoice submissions received to date, and, reimbursement payments will be sent to all accredited repair partners that submitted their applications by the end of July 2021. The payments will cover the May and June 2021 estimating software subscription costs. SGI has been working with Mitchell to explore payment options going forward and we're happy to announce that **starting July 2021**, Mitchell will invoice SGI directly for the estimate software subscription costs for our **accredited repair partners only** – you will no longer be required to pay Mitchell for your subscription. NOTE: Repair firms will no longer be required to maintain paper copies of their subscription invoices.

OEM Procedure Subscription

SGI Appraisal Services have been reviewing all invoice submissions received to date and reimbursement payments will be sent to all accredited repair partners that submitted their applications by the end of July 2021. The payments will cover the January through June 2021 OEM subscription costs.

For repair firms that have not yet submitted their invoices for reimbursement of their estimating software subscription and/or OEM procedure subscription costs, please do so as soon as possible following the guidance outlined in Bulletin #92. Furthermore, we remind all repair firms that any changes to their estimating software and OEM procedure subscriptions must be communicated to SGI no less than 30 business days prior to the effective date of such change as outlined in section 4.06 of the 2021 Auto Collision Master Services Agreement. Non-compliance to this provision may result in SGI seeking recovery for the subscription costs being paid.

Accreditation Update

REMINDER: The new auto collision accreditation model takes effect **July 1, 2021**. For Saskatchewan repair partners to be accredited, you must: i) meet all training, tooling and equipment requirements as outlined by



the Safe and Quality Auto Repair Project (SQARP); ii) complete/submit the SGI Accredited Repair Firm Profile and Self Declaration document (and provide the required supporting documentation; and iii) sign/submit page 16 of the 2021 Auto Collision Repair Firm Master Services Agreement. **Repair firms that have not successfully submitted their accreditation application and signed page 16 of the Master Services Agreement by 4:00pm June 30, 2021 will be reverted to the non-accredited labour rate of \$46.50.**

Also, please find the attached the 2021 SGI Appraisal Policy Manual which has been updated to include the new requirements from the Safe and Quality Auto Repair Project (SQARP). The 2021 SGI Appraisal Policy Manual will also be posted to the ePay portal.

Appraisal Services is currently reviewing the large volume of accreditation applications that have just recently been submitted and we ask for your patience as we work through your application. Appraisal Services will send you a confirmation email that your accreditation application has been approved. **PLEASE NOTE:** There are still approximately 50% of eligible repair firms that have not yet submitted a complete accreditation application and we ask that you submit your application (and required supporting documentation) as soon as possible to ensure that you remain accredited on July 1, 2021.

Mitchell Cloud Estimating (MCE)

As mentioned in the SGI Accredited Collision Repair Firm NOTICE distributed on March 31, 2021, SGI is pleased to announce that Mitchell will be rolling out the new MCE application for repair firms across Canada. In Saskatchewan, the planned rollout will occur in two phases. The first phase will occur on July 13, 2021 and the affected repair firms were notified on June 21, 2021. If your repair firm wasn't notified, you'll be part of the second phase and will be contacted at a later date with more information.

For more information on SQARP, the training/educational sessions, or if you have any additional questions or comments, please reach out to the applicable area:

- North Shop Relations, Jeryl Olorenshaw – jolorenshaw@sgi.sk.ca or call 306-683-5471
- South Shop Relations, Tom Campbell – tacampbell@sgi.sk.ca or call 306-775-6876
- Image/Audit, Lyle Andrusiak – landrusiak@sgi.sk.ca or call 306-751-1565
- Image/Audit, Ryan Kesler – rkesler@sgi.sk.ca or call 306-683-4463
- Appraisal Services, Ciaran Downes – cdownes@sgi.sk.ca or call 306-751-1216
- North Operations, Gary Paulson – gpaulson@sgi.sk.ca or call 306-683-8736
- South Operations, Justin FitzGerald – jfitzgerald@sgi.sk.ca or call 306-751-1656